Total Sales January 1987 thru Sept 1987

	Sheet/Plate	Pipe Tubing	AWPP Elbow	AWPP Tees	Reducers	AWPP Misc	BuShips Ftgs	Spooling	Plasma Cut	Totals	12 Mo Total	%	4924773	3717162 Total Pounds	Chromium	Nickel
T304	$3,688	$430,591	$123,651	$17,327	$84,351	$37,059	$0	$90	$7,886	$704,642	$939,522	10.33%	$508,677	346,300	65,797.08	31,167.04
T304H	$0	$17,259	$0	$0	$2,260	$0	$0	$0	$1,380	$20,899	$27,866	0.31%	$15,087	9,845	1,870.58	886.07
T304L	$8,486	$747,643	$218,901	$46,873	$45,375	$30,719	$0	$1,202	$6,984	$1,106,183	$1,474,911	16.21%	$798,548	536,838	101,999.21	48,315.42
T316	$51,807	$313,119	$58,072	$11,293	$12,368	$18,001	$0	$0	$33,178	$497,838	$663,784	7.30%	$359,387	243,821	41,449.55	29,258.51
T316 (.04 MIN CARB	$0	$0	$0	$0	$0	$15,268	$0	$0	$0	$15,268	$20,358	0.22%	$11,022	8,389	1,426.15	171.14
T316L	$24,973	$1,466,889	$761,324	$85,730	$113,367	$63,177	$0	$22,650	$7,338	$2,545,449	$3,393,932	37.31%	$1,837,547	1,259,383	214,095.11	25,691.41
T316L (2.75% MOLY)	$0	$6,564	$20,250	$7,589	$2,530	$9,623	$0	$0	$0	$46,556	$62,075	0.68%	$33,609	24,957	4,242.75	509.13
T317L	$2,910	$219,447	$119,533	$5,456	$11,763	$11,806	$0	$0	$1,717	$372,633	$496,844	5.46%	$269,002	183,917	34,944.18	25,748.34
T309	$0	$0	$0	$0	$0	$0	$0	$0	$0	$0	$0	0.00%	$0	0	0.00	0.00
T310	$252	$0	$0	$0	$0	$0	$0	$0	$0	$252	$336	0.00%	$182	138	34.62	19.38
T321	$629	$13,020	$30,936	$0	$0	$0	$0	$0	$0	$44,585	$59,447	0.65%	$32,186	23,262	4,419.70	2,558.77
T347	$262	$0	$3,700	$430	$85	$0	$0	$0	$0	$4,477	$5,969	0.07%	$3,232	2,460	442.76	270.58
HAST 276	$0	$2,905	$0	$0	$0	$0	$0	$0	$0	$2,905	$3,873	0.04%	$2,097	1,320	204.67	765.86
ALLOY 20	$0	$98	$0	$0	$0	$0	$0	$0	$0	$98	$131	0.00%	$71	45	20.00	25.84
OTHER HAST	$0	$94	$0	$0	$0	$0	$0	$0	$0	$94	$125	0.00%	$68	43	9.40	24.78
A20CB3	$0	$4,795	$2,360	$0	$0	$0	$0	$0	$0	$7,155	$9,540	0.10%	$5,165	3,476	695.25	1,251.45
904L	$322	$46,060	$5,725	$0	$0	$0	$0	$0	$0	$52,107	$69,476	0.76%	$37,616	24,259	5,579.56	6,307.32
INCO 600	$0	$16,802	$2,126	$0	$0	$0	$0	$0	$0	$18,928	$25,238	0.28%	$13,664	8,806	1,320.84	6,340.05
INCO 625	$0	$31,130	$60,445	$0	$0	$0	$0	$10,786	$0	$102,361	$136,481	1.50%	$73,894	53,288	8,526.07	38,367.30
INCO 800	$0	$0	$6,160	$0	$0	$0	$0	$0	$0	$6,160	$8,213	0.09%	$4,447	3,385	744.62	1,150.77
INCO 825	$282	$1,585	$2,400	$0	$0	$0	$0	$0	$0	$4,267	$5,689	0.06%	$3,080	2,194	482.70	745.99
NICKEL 200	$0	$0	$0	$0	$0	$0	$0	$0	$0	$0	$0	0.00%	$0	0	0.00	0.00
90-10 CUNI	$0	$9,668	$9,624	$12,235	$564	$27,732	$812,344	$0	$916	$873,082	$1,164,109	12.80%	$630,274	478,798	0.00	47,879.78
70-30 CUNI	$0	$23,456	$64,667	$380	$13,713	$20,339	$267,868	$0	$0	$390,423	$520,564	5.72%	$281,844	212,292	0.00	63,687.61
TITANIUM	$1,560	$0	$0	$0	$0	$325	$0	$0	$0	$1,885	$2,513	0.03%	$1,361	1,036	0.00	0.00
6061 ALUM	$0	$1,236	$0	$0	$0	$0	$0	$744	$0	$1,980	$2,640	0.03%	$1,430	971	0.10	0.00
5086 ALUM	$0	$0	$0	$0	$0	$0	$0	$0	$0	$0	$0	0.00%	$0	0	0.10	0.00
OTHER ALUM	$0	$225	$0	$0	$0	$0	$0	$0	$0	$225	$300	0.00%	$162	102	0.10	0.00
EVERDUR 655	$0	$1,552	$0	$0	$0	$0	$0	$0	$0	$1,552	$2,069	0.02%	$1,120	705	0.00	77.60
Totals	$95,170	$3,354,138	$1,489,874	$187,313	$286,377	$234,049	$1,080,212	$35,472	$59,400	$6,822,005	$9,096,007					
Conversion	52,291	1,524,608	818,612	102,919	157,350	128,598	471,708	19,490	32,637							

Fab Shop

	Sheet/Plate	Pipe Tubing	AWPP Elbow	AWPP Tees	Reducers	AWPP Misc	BuShips Ftgs	Spooling	Plasma Cut	Totals	12 Mo Total	%	4924773	3717162 Total Pounds	Chromium	Nickel
T304	$1,292	$3,464	$423	$0	$0	$3,508	$0	$8,843	$0	$17,530	$23,373	1.03%	$38,389	9,303	1,767.56	837.26
T304H	$0	$0	$0	$0	$0	$0	$0	$0	$0	$0	$0	0.00%	$0	0	0.01	0.00
T304L	$0	$73,244	$5,842	$0	$0	$5,750	$0	$861,638	$0	$946,474	$1,261,966	55.76%	$2,072,742	513,090	97,487.01	46,178.06
T316	$0	$123,442	$0	$0	$0	$1,795	$0	$16,933	$0	$142,170	$189,560	8.38%	$311,347	66,400	11,288.03	7,968.02
T316 (.04 MIN CARB	$0	$0	$0	$0	$0	$0	$0	$0	$0	$0	$0	0.00%	$0	0	0.00	0.00
T316L	$0	$0	$0	$0	$2,272	$0	$0	$380,326	$0	$382,598	$510,130	22.54%	$837,875	210,219	35,737.16	4,288.46
T316L (2.75% MOLY)	$0	$1,188	$0	$0	$0	$0	$0	$99,547	$0	$100,735	$134,313	5.93%	$220,606	55,236	9,390.15	1,126.82
T317L	$0	$0	$0	$0	$0	$0	$0	$39,064	$0	$39,064	$52,085	2.30%	$85,549	21,464	4,078.11	3,004.92
T309	$0	$0	$0	$0	$0	$0	$0	$0	$0	$0	$0	0.00%	$0	0	0.00	0.00
T310	$0	$0	$0	$0	$0	$23,552	$0	$0	$0	$23,552	$31,403	1.39%	$51,578	12,941	3,235.16	1,811.69
T321	$0	$0	$0	$0	$0	$0	$0	$0	$0	$0	$0	0.00%	$0	0	0.00	0.00
T347	$0	$0	$0	$0	$0	$0	$0	$0	$0	$0	$0	0.00%	$0	0	0.00	0.00
HAST 276	$0	$4,863	$0	$0	$0	$0	$0	$24,901	$0	$29,764	$39,685	1.75%	$65,182	15,892	2,463.31	9,217.55
ALLOY 20	$0	$0	$0	$0	$0	$0	$0	$0	$0	$0	$0	0.00%	$0	0	20.00	0.00
OTHER HAST	$0	$0	$0	$0	$0	$0	$0	$0	$0	$0	$0	0.00%	$0	0	0.00	0.00
A20CB3	$0	$8,000	$0	$0	$0	$0	$0	$0	$0	$8,000	$10,667	0.47%	$17,520	3,636	727.27	1,309.09
904L	$0	$0	$0	$0	$0	$0	$0	$4,189	$0	$4,189	$5,585	0.25%	$9,174	2,302	529.38	598.43
INCO 600	$0	$0	$0	$0	$0	$0	$0	$0	$0	$0	$0	0.00%	$0	0	0.00	0.00
INCO 625	$0	$0	$0	$0	$0	$0	$0	$0	$0	$0	$0	0.00%	$0	0	0.00	0.00
INCO 800	$0	$0	$0	$0	$0	$0	$0	$0	$0	$0	$0	0.00%	$0	0	0.00	0.00
INCO 825	$0	$0	$0	$0	$0	$0	$0	$0	$0	$0	$0	0.00%	$0	0	0.00	0.00
NICKEL 200	$0	$0	$0	$0	$0	$0	$0	$0	$0	$0	$0	0.00%	$0	0	0.00	0.00
90-10 CUNI	$0	$0	$0	$0	$0	$1,777	$4,216	$12,577	$0	$18,570	$24,760	1.09%	$40,668	10,203	0.00	1,020.33
70-30 CUNI	$0	$0	$0	$0	$0	$729	144	$0	$0	$873	$1,164	0.05%	$1,912	480	0.00	143.90
TITANIUM	$0	$0	$0	$0	$0	$0	$0	$0	$0	$0	$0	0.00%	$0	0	0.00	0.00
6061 ALUM	$0	$0	$0	$0	$0	$0	$0	$0	$0	$0	$0	0.00%	$0	0	0.10	0.00
5086 ALUM	$0	$0	$0	$0	$0	$0	$0	$0	$0	$0	$0	0.00%	$0	0	0.10	0.00
OTHER ALUM	$0	$0	$0	$0	$0	$0	$0	$0	$0	$0	$0	0.00%	$0	0	0.10	0.00
EVERDUR 655	$0	$0	$0	$0	$0	$0	$0	$0	$0	$0	$0	0.00%	$0	0	0.00	0.00
Tantalum	$0	$0	$0	$0	$0	$0	$0	$1,375	$0	$1,375	$1,833	0.08%	$3,011	755	0.00	0.00
Totals	$0	$210,737	$5,842	$0	$2,272	$33,603	$4,360	$1,440,550	$0	$1,697,364	$2,263,152					
	0	95,790	3,210	0	1,248	18,463	1,904	791,511	0							

GRINDING COMBINED TOTALS NO WIRE!? TOTAL $ 9 mo % of total # = 4,934,773 Chromium Nickel COPPER

	Sheet/Plate	Pipe Tubing	AWPP Elbow	AWPP Tees	Reducers	AWPP Misc	BuShips Ftgs	Spooling	Plasma Cut			%			Chromium	Nickel
T304	$4,980	$434,054	$124,074	$17,327	$84,351	$40,567	$0	$8,933	$7,886	$722,171	$962,895	8.46%	$731,174	355,603	67,564.64	32,004.30
T304H	$0	$17,259	$0	$0	$2,260	$0	$0	$0	$1,380	$20,899	$27,866	0.24%	$21,160	9,845	1,870.58	886.07
T304E	$8,486	$820,387	$224,743	$46,873	$45,375	$36,469	$0	$862,840	$6,984	$2,052,658	$2,736,877	24.05%	$2,078,248	1,049,927	199,486.22	94,493.47
T316	$51,807	$436,560	$58,072	$11,293	$12,368	$19,796	$0	$16,933	$33,178	$640,008	$853,344	7.50%	$647,987	310,221	52,737.59	37,226.53
T316 (.04 MIN CARB	$0	$0	$0	$0	$0	$15,268	$0	$0	$7.30	$15,268	$20,358	0.18%	$15,459	8,389	1,426.15	171.14
T316L	$24,973	$1,466,889	$761,324	$85,730	$115,639	$63,177	$0	$402,976	$7,338	$2,928,047	$3,904,062	34.30%	$2,964,550	1,469,602	249,832.27	29,979.87
T316L (2.75% MOLY	$0	$7,752	$20,250	$7,589	$2,530	$9,623	$0	$99,547	$0	$147,291	$196,388	1.73%	$149,127	80,194	13,632.90	1,635.95
T317L	$2,910	$219,447	$119,533	$5,456	$11,763	$11,806	$0	$39,064	$1,717	$411,697	$548,929	4.82%	$416,830	205,380	39,022.29	28,753.27
T309	$0	$0	$0	$0	$0	$0	$0	$0	$0	$0	$0	0.00%	$0	0	0.00	0.00
T310	$252	$0	$0	$0	$0	$23,552	$0	$0	$0	$23,804	$31,739	0.28%	$24,101	13,079	3,269.78	1,831.08
T321	$629	$13,020	$30,936	$0	$0	$0	$0	$0	$0	$44,585	$59,447	0.52%	$45,141	23,262	4,419.70	2,558.77
T347	$262	$0	$3,700	$430	$85	$0	$0	$0	$0	$4,477	$5,969	0.05%	$4,533	2,460	442.76	270.58
HAST 276	$0	$7,768	$0	$0	$0	$0	$0	$24,901	$0	$32,669	$43,559	0.38%	$33,076	17,213	2,667.98	9,983.41
ALLOY 20	$0	$98	$0	$0	$0	$0	$0	$0	$0	$98	$131	0.00%	$99	45	20.00	25.84
OTHER HAST	$0	$94	$0	$0	$0	$0	$0	$0	$0	$94	$125	0.00%	$95	43	9.40	24.78
A20CB3	$0	$12,795	$2,360	$0	$0	$0	$0	$0	$0	$15,155	$20,207	0.00%	$15,344	7,113	1,422.52	2,560.54
904L	$322	$46,060	$5,725	$0	$0	$0	$0	$4,189	$0	$56,296	$75,061	0.66%	$56,998	26,561	6,108.94	6,905.75
INCO 600	$0	$16,802	$2,126	$0	$0	$0	$0	$0	$0	$18,928	$25,238	0.22%	$19,164	8,806	1,320.84	6,340.05
INCO 625	$0	$31,130	$60,445	$0	$0	$0	$0	$10,786	$0	$102,361	$136,481	1.20%	$103,637	53,288	8,526.07	38,367.30
INCO 800	$0	$0	$6,160	$0	$0	$0	$0	$0	$0	$6,160	$8,213	0.07%	$6,237	3,385	744.62	1,150.77
INCO 825	$282	$1,585	$2,400	$0	$0	$0	$0	$0	$0	$4,267	$5,689	0.05%	$4,320	2,194	482.70	745.99
NICKEL 200	$0	$0	$0	$0	$0	$0	$0	$0	$0	$0	$0	0.00%	$0	0	0.00	0.00
90-10 CUNI	$0	$9,668	$9,624	$12,235	$564	$29,509	$816,560	$12,577	$916	$891,652	$1,188,869	10.45%	$902,768	489,001	0.00	48,900.11
70-30 CUNI	$0	$23,456	$64,667	$380	$13,713	$21,068	$268,012	$0	$0	$391,296	$521,728	4.58%	$396,174	212,772	0.00	63,831.51
TITANIUM	$1,560	$0	$0	$0	$0	$325	$0	$0	$0	$1,885	$2,513	0.02%	$1,908	1,036	0.00	0.00
6061 ALUM	$0	$1,236	$0	$0	$0	$0	$0	$744	$0	$1,980	$2,640	0.02%	$2,005	971	0.10	0.00
5086 ALUM	$0	$0	$0	$0	$0	$0	$0	$0	$0	$0	$0	0.00%	$0	0	0.10	0.00
OTHER ALUM	$0	$225	$0	$0	$0	$0	$0	$0	$0	$225	$300	0.00%	$228	102	0.10	0.00
EVERDUR 655	$0	$1,552	$0	$0	$0	$0	$0	$0	$0	$1,552	$2,069	0.02%	$1,571	705	0.00	77.60
Totals	$96,462	$3,568,339	$1,496,140	$187,313	$288,649	$271,160	$1,084,572	$1,483,490	$59,400	$8,535,524	$11,380,699					
Conversion	53,001	1,621,972	822,055	102,919	158,598	148,989	473,612	815,104	32,637							

2 SIGN NUMBERS

3360 → cost of goods sold
A = 10,000,000
B - TOTAL Man hrs
= 765,000 × this worker standard Mfg RATE $ 28.00
C = A - B $ 4,934,773

143,443